



The Journey of Fresh Produce

Powered by **AgroFresh**

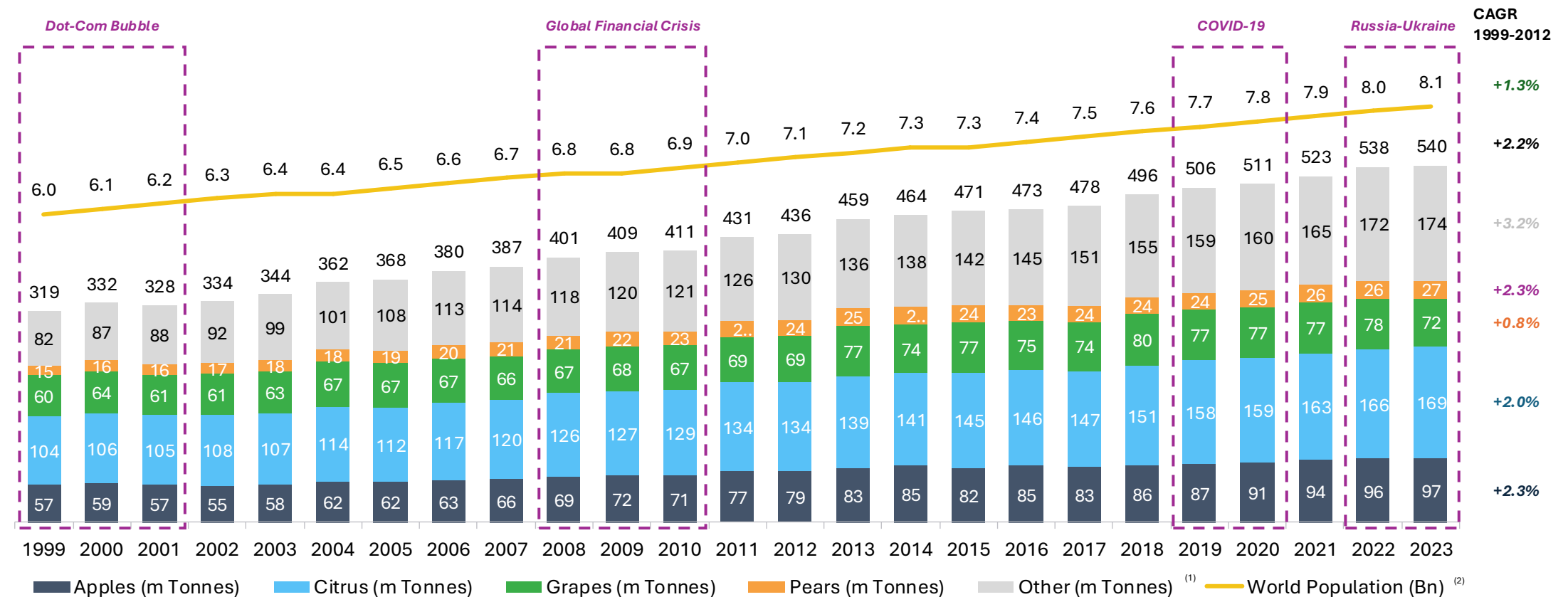
Bright Breytenbach

Cluster Lead Sub-Saharan Africa
AgroFresh

**Science.
Solutions.
Sustainability.**

GROWING AND RESILIENT FRESH PRODUCE MARKET

Global fresh produce production outpacing world population growth, backed by health & wellness and increased fresh product consumption



Source: Food and Agriculture Organization of the United Nations, Company Information, World Bank

(1) Other includes avocados, berries, cherries, guavas, kiwi fruits, mangoes, mangosteens, melons, persimmons, plums and stone fruits

(2) From World Bank Database

"EVERY PIECE OF FRESH PRODUCE IS ON AN INCREDIBLE JOURNEY"

A grower making decisions **under pressure**.

A consumer who expects produce to be **fresh, safe, flavorful, and sustainable**.

Fresh produce is one of the **most complex** supply chains.

We power fresh produce, so it reaches its full potential.



SCIENCE: TURNING BIOLOGY INTO PREDICTABILITY

At AgroFresh, **science is our foundation**

Not just in theory, but in **real commercial conditions**

This is what allows us to:

- **Slow** ripening
- **Preserve** firmness
- **Extend** market windows responsibly
- **Reduce** shrink across storage, transport, and retail

Control instead of guesswork — and **confidence** instead of compromise.



SOLUTIONS: FROM SINGLE TOOLS TO INTEGRATED OUTCOMES

But science alone is not enough.

Our customers wake up asking:

- How do I deliver consistent quality?
- How do I reduce waste?
- How do I hit my market windows?
- How do I protect margins in an increasingly volatile world?

That's why AgroFresh doesn't just sell products – **we deliver solutions.**



INVENTORS OF THE “ORIGINALS”



We've been at the **forefront of fresh produce** for a long time and continue to **pioneer end-to-end solutions** that deliver better outcomes.

With global reach, local expertise, and a one-stop shop of products, including:

- Pre-Harvest: Harvista
- Post-Harvest: SmartFresh and ecoFog
- SO2 Sheets: Uvasys and Proteku
- Data & Digital: FreshCloud
- Equipment: ControlTec

AGROFRESH POWERING FRESH PRODUCE

So, when we say AgroFresh powers fresh produce, this is what we mean:

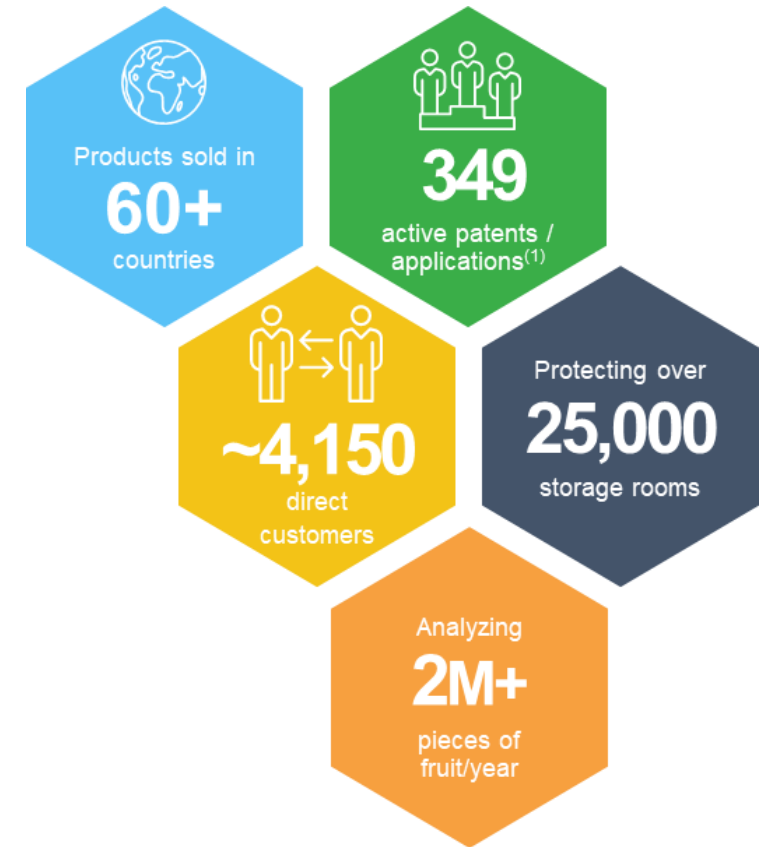
- **Science**
- **Solutions**
- **Sustainability**

We are **proud to partner with you** – growers, packers, shippers, and retailers – who feed the world every day.

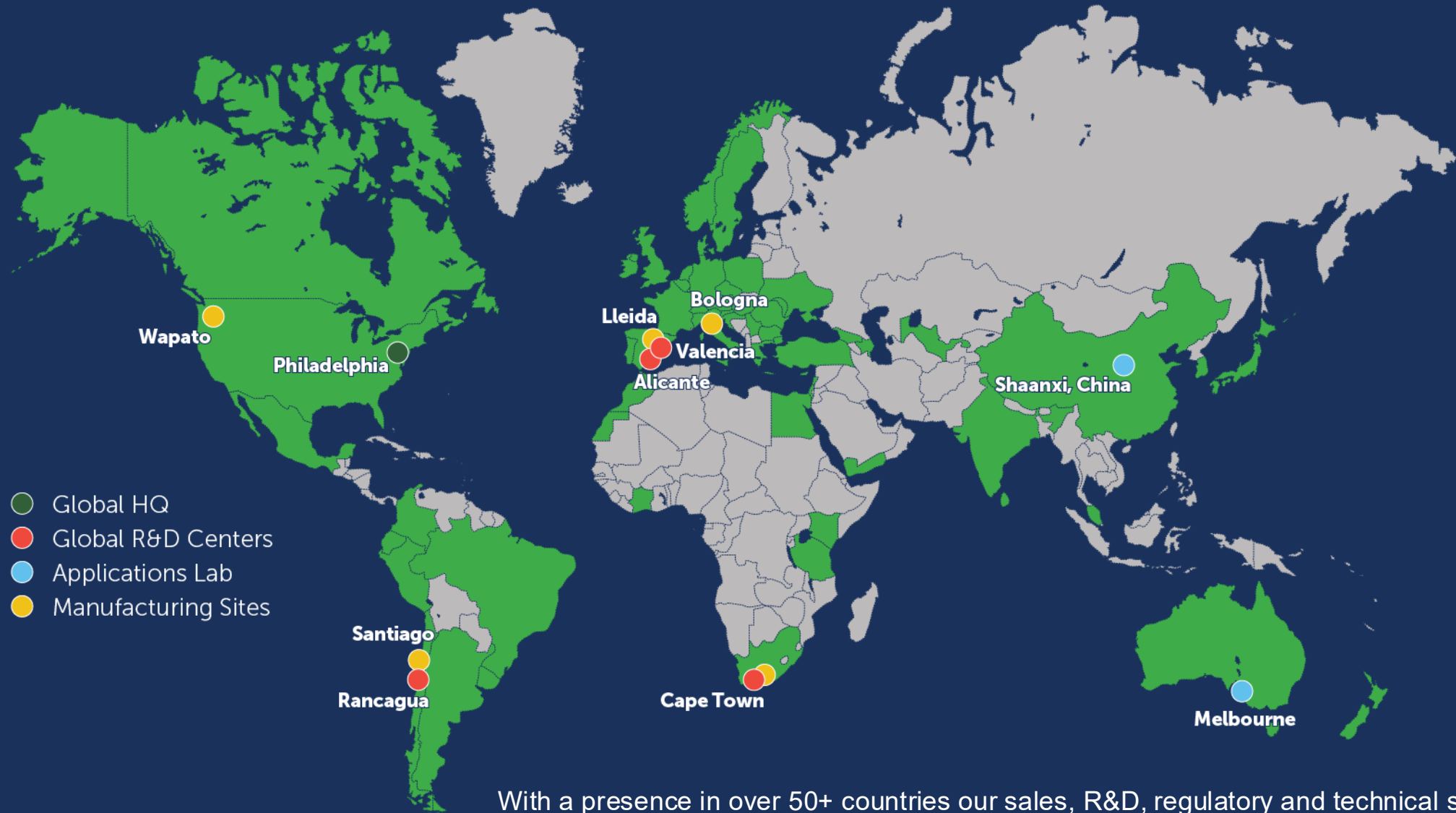
And together, we are **proving that fresh produce** can be:

- Higher quality
- More predictable
- More profitable
- And more sustainable

That is the **future of fresh**.

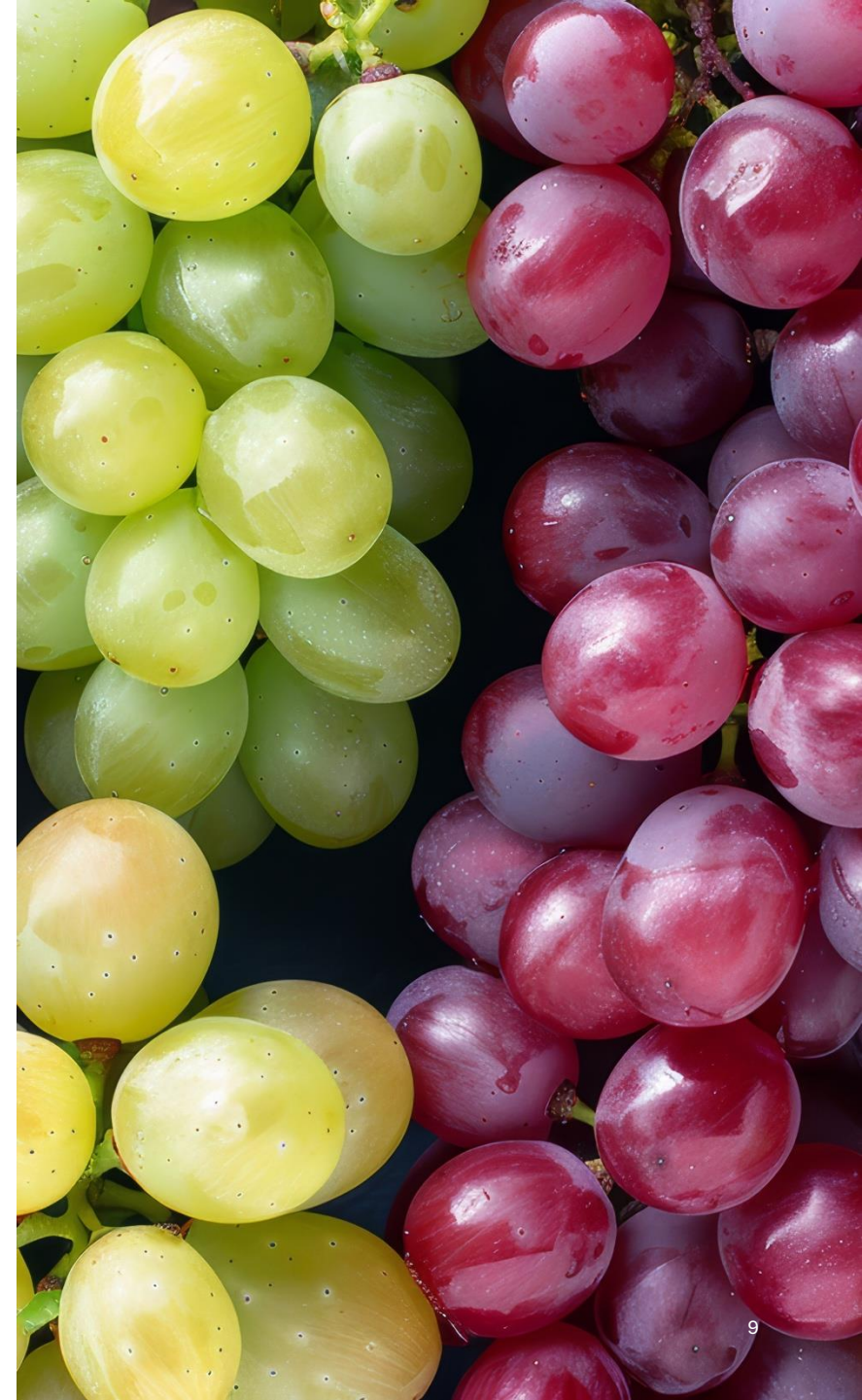


AGROFRESH IS EVERYWHERE YOU NEED US TO BE



THE ULTIMATE PROTECTION FOR STORAGE & TRANSPORT OF TABLE GRAPES

- Advanced laminated plastic membranes infused with precise concentrations of sodium metabisulfite $\text{Na}_2\text{S}_2\text{O}_5$ – offering you the choice of dual-release or single-stage release options.
- For the prevention of post-harvest fungal decay caused by Botrytis cinerea.
- Tailor-made to safeguard table grapes during transportation and storage, ensure that your fruits remain flawless throughout their journey.



SIMPLE, CONVENIENT APPLICATION OPTIONS

SmartFresh™ Quality System

The original post-harvest choice to maintain consumer-desired produce freshness and quality, and reduce food loss and waste, is available in a variety of formats designed to fit your facility or usage requirements.

Storage Rooms

SmartFresh™

- For large, traditional storage facilities
- Full-service solution

SmartFresh™ ProTabs

- For traditional storage facilities
- Full-service or customer-applied solution

Ripening Rooms

SmartFresh™ ProTabs

- For retailer or third-party ripening rooms
- Customer-applied solution

On the Move

SmartFresh™ SmartTabs™

- For small rooms and transport trailers/shipping containers
- Convenient, easy-to-use self-application

SmartFresh™ InBox

- For transport boxes/bins and reusable containers (RPCs)
- Convenient, flexible, easy-to-use self-application



A proprietary analysis and reporting service that provides confirmation of a successful SmartFresh™ application.



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*Thank you for your attendance today
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